

A series of FREE workshops to improve your chances of winning contracts in both the public and private sectors.

## Supplier Relationship Course

**Wednesday 14th May 2008**

**8.30am registration - 9.00am course start  
1.00pm finish (refreshments and course notes included)**

### Workshop Topic

A workshop to provide improved business competitiveness through a better understanding of the supplychain, delivery risk identification, evaluation and planning, for effective execution of supplier responsibilities and relationships.

### **Areas to be covered during the workshops include:**

- √ What type of relationship do you have with your customers and suppliers.
- √ Achieving longevity in relationships.
- √ Providing value for money.
- √ Added value through management of relationships.

### **Why should you attend?**

Anyone who wants to win more business in both the public and private sectors – the public sector alone has **£500 billion** worth of business available each year! These workshops will give you the skills and information to tender successfully and win new contracts.

### **How to Book**

Please complete the registration form and return to June Davies.  
Any queries please call 0151 224 1891

This workshop will be held at the  
**Bootle Cricket Club,  
Wadham Road  
Bootle  
Liverpool  
Merseyside, L20 2DD**